

Ngwolo & Banks, PLLC

"The creation of a thousand forests is in one acorn."

- Ralph Waldo Emerson



Our Values

We are relationship attorneys.

Our practice is geared to the long-term growth of our clients. We are committed to providing sound advice, boldly advocating for our clients' interests, and being leaders in social responsibility. Through our work, we help businesses and organizations to grow and thrive in an ever-changing legal and regulatory environment.

Our Clients

Our clients are emerging businesses and community-focused organizations. They are committed to growing their business, doing good work and meeting the needs of their customers and constituents. They understand their strengths and appreciate the importance of utilizing professionals to supplement their professional team.

Our clients realize that preparation, planning and execution are essential to their success and to taking advantage of the opportunities that are presented.

Whether they are accountable to shareholders, board of directors, a business partner or their community – our clients know that in the end, results matter.

Our Services

We respect the uniqueness of each client. Each new representation that we accept begins with a thorough needs analysis and legal risk assessment. Our approach involves listening to our clients to learn about their goals and challenges, then helping them to formulate and execute a strategy for success. Below is select listing of services that we offer to business and non-profit organizations:

- **Startup and Entity Formation** - Our firm assists clients with entity selection and structuring, business formations, and organizational agreements.
- **Negotiation and Deal Structuring** – Each deal is different. We understand that the party who is better prepared is usually the one who ultimately gets the better of the deal. We work closely with our clients to understand what they bring to the deal, what they want to get out of the deal, and what matters to the party on the other side of the table.
- **Advisory Board and Skills Training** – No one has all the answers. We assist our clients in formulating an advisory board of professionals to supplement their knowledge and help them stay ahead of their competitors. We provide customized training for executives in negotiation, regulatory compliance, and responding to government inquiries.
- **Litigation and Dispute Resolution** – The decision of when to strike and when to take a measured approach should only be made after considering the big picture impact on the organization. We help our clients to make these decisions and take action.
- **Crisis Management** – When the unexpected occurs, we can assist in quickly assembling a team of professionals to control the legal, financial, and public relations fallout.

Our Principal Attorneys

C. Patrick Ngwolo

C. Patrick Ngwolo's practice focuses primarily on litigating disputes involving non-profit and community-focused organizations, labor and employment law, and white collar criminal defense.

Prior to becoming a founding member of this firm, Mr. Ngwolo was an associate at Akin, Gump, Strauss, Hauer & Feld, LLP with a litigation focus. Mr. Ngwolo received his BS in Computer Engineering at the University of Oklahoma, and his J.D. from The University of Texas School of Law. Among his many accomplishments in law school, Mr. Ngwolo was a member of The Board of Advocates and The Thurgood Marshall Moot Court Team.

Mr. Ngwolo is a member of the State Bar of Texas. His extensive history of community service includes leadership with the National Urban League Young Professionals, and has served on the board of directors for various nonprofit organizations, including Hope For Families, Inc. He has successfully built several online communities around his work with young adult ministry at Good Hope Missionary Baptist Church in Third Ward, Houston, Texas. Mr. Ngwolo is also a member of the Pro Bono College of the State Bar of Texas.

Olaide A. Banks

Olaide A. Banks' practice focuses primarily on deal structuring and negotiation for closely held entities, real estate and nonprofit organizations. Prior to joining the firm as a founding member, Mr. Banks worked for 11 years as Accounting Manager, Director of Financial Operations, and then Chief Financial Officers for DIR, Inc. – a Houston-based social policy research and evaluation firm.

Mr. Banks is a licensed CPA and consults in the areas of strategic and long-range planning for startups and organizations in transition. Mr. Banks earned his BBA with a double major in Accounting and Finance from the Bauer College of Business at The University of Houston. Mr. Banks earned his J.D. from South Texas College of Law while working fulltime as Chief Financial Officer at DIR, Inc.

While at South Texas, Mr. Banks was recognized for his advocacy skills in mock trial and moot court with honors in both areas, and was adjudged best advocate in the preliminary rounds of the Thurgood Marshall Mock Trial Competition in Dallas, Texas.

Mr. Banks is a member of the State Bar of Texas and holds memberships in the Real Estate and Business Law sections. Mr. Banks is a member of the personal financial planning section of the American Institute of Certified Public Accountants. He is a volunteer at the NAACP's Legal Redress Clinics in Houston, and a "Firm Foundations" instructor at Brookhollow Baptist Church. He is also a member of the Pro Bono College of the State Bar of Texas.

Public Resources

Ngwolo & Banks, PLLC offers a variety of free resources for clients and members of the public. The resources include:

- **The Small Business Voice** – This blog provides commentary on changes in the legal and regulatory environment facing our firm’s clients, and articles of interest to business leaders and entrepreneurs. Recent articles have included advice on preparing for negotiations, selecting a banker, and estate planning for entrepreneurs. Visit *The Small Business Voice* at <http://olaidebanks.wordpress.com>.
- **Learning Videos** – Our firm periodically posts new video on topics of general interest to our clients and members of the public. Recent video have included *5 Essential Negotiating Tips* and *How to Choose the Best Entity Form*. View the video on our website at www.ngwolo-banks.com.
- To speak with one of our attorneys or to schedule a consultation, please call our office at 713.328.6834. You may also reach our lead attorneys directly via email at the addresses below:
 - C. Patrick Ngwolo – pngwolo@ngwolo-banks.com
 - Olaide A. Banks – obanks@ngwolo-banks.com

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